



February 28, 2006

Dear Fellow PEO Owners:

At the beginning of 2002 my company, along with eight others, purchased PayPlus Software, Inc. from its previous owner, Zurich Payroll Solutions. I have to admit that my reason for making that investment was selfish...I wanted to make sure that the software my company had depended on for about fifteen years was going to survive and, equally important, develop and take advantage of newer technology and functionality.

Like all of you, my company has been courted by almost every competing software company out there. No question about it, many of them win the "beauty" contest. They have modern architecture, open data bases, neat looking screens and some of the best sales staff in the industry. Only problem is, none of them have delivered year after year the way PayPlus has done. None of them in my opinion have the flexibility and reliability in payroll and billing that PayPlus has.

We've all heard stories of how several PEOs have spent hundreds of thousands of dollars, even millions, trying to build software that matches PayPlus. So far they haven't been able to. And, many PEOs that made the switch have had to hire their own programmers to make their new systems work the way the brochures and sales reps said they would. Even then, some have given up and even filed suit to recover losses.

So, in order to avoid that kind of grief and not spend hundreds of thousands of dollars, and not put my staff and our clients through the agony and uncertainty of a protracted and complicated conversion, I've waited. Thankfully we haven't lost a single old client nor have we lost any sales because of it.

My waiting has paid off. Thanks to the efforts of the PEO owner stockholders, our tech savvy President Jeff Zickler (who is also a stockholder), and a great development and support staff, we now have the software functionality we need to provide first class customer service to our clients and work site employees. Our clients and/or the employees can enter data anywhere and anytime via our website. They can look up information and print reports. They can retrieve images of old pay checks and stubs; reprint their W-2 forms and more. New releases this year will provide even greater functionality.

I would highly encourage any PEO owner who is looking for a better solution to meet their company's needs to look closely at PayPlus and talk with some current owners/users. You'll be glad you did.

Sincerely,

A handwritten signature in black ink, appearing to read "H. Britt Landrum, Jr.", written in a cursive style.

H. Britt Landrum, Jr.
President